



Business Development 101, LLC & Affiliates

Organization Bio

A Service and Advisory Firm

The Firm's Core Expertise:

1. Financial Planning
2. Framework of Internal Controls over Financial Reporting
3. Tax Planning and Compliance
4. Information Technology Governance
5. Enterprise Risk Management

The Firm's Services:

1. **Financial Statement Preparation** – Statements, Notes to Statements and Management Discussions
2. **Internal Audits** – IC & IT Governance Compliance & Information Security Governance
3. **Income Tax Preparation** – Individuals, Companies and Organizations
4. **Assessment Services** – Enterprise Risk Management
5. **Due Diligence** - Mergers and Acquisitions financial, taxes and systems assessments
6. **Consulting** - Development of policies and procedures for IC & IT Governance, independent of internal audits
7. **Remediation** – IC and IT audit findings including security infrastructure design and deployment
8. **Project Management** – Information Systems projects
9. **Business Analysis** - Business Process Improvements
10. **Human Resource** – Consulting and Recruiting for Key Managers & Employee Benefits

Client Base:

1. Companies (public & private) requiring internal audits, assessments and implementation services
2. Independent Certified Public Accounting Firms performing Consulting Services
3. Law Firms requiring due diligence for mergers and acquisitions
4. Investment Bankers requiring due diligence for mergers and acquisitions
5. Individuals requiring income tax preparation and planning assistance
6. Information Technology Partners

Summary of Services:

- Tax planning and compliance for companies and individuals including 1120 and 1120S for C and S corps, 1065s for LLCs and partnerships and 1040 for individuals along with all schedules and forms.
- Business Development 101, LLC can perform internal audits and assessment services for companies in preparation of risk assurance audits by their independent certified public accountants.
- The firm also assesses a company's enterprise for a structure that enables an integrated framework of internal controls that will add value and meet the business objectives.
- Additionally Business Development 101, LLC conducts remediation efforts towards compliance and provides technical and project management support.
- The company's associates also perform project management and business analysis for business process improvements.
- Meet your staffing needs for special requirements.

Company Philosophy:

Perform services based on promulgations and standards issued by industry organizations that promote IT Governance and Enterprise Risk Management. The services will focus on an integrated framework of internal controls. Such organizations include: Information Services Audit and Control Association (ISACA); IT Governance Institute (ITGI); Commission of Independent Organizations for the Treadway Commission (COSO) and other relevant organizations.

Contact Information: Marty Ramirez – Practice Development – mmramirez@bd101.net

Business Development 101, LLC - Verdad Systems, LLC – VELAH Group

Offices: 5560 Rushmore St. Ventura, CA 93003 & 333 West Broadway, Suite 215, Long Beach, CA 90802

Phone – (805) 407-9736, Facsimile – (805) 830-1144

Websites: www.bd101.net, www.verdadsys.com, www.velahcpa.com